



NEWS RELEASE

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New Azaleos Service Does the Dirty Work to Keep SharePoint 2010 Humming

Remotely Managed Services Provider Also Introduces Managed File Transfer Service for Exchange Attachments

SEATTLE, May 10, 2010 -- [Azaleos](#)[®] Corporation, the managed messaging and collaboration services company, today announced the newest version of its remotely managed service for [SharePoint Server](#), Azaleos Managed [SharePoint 2010](#) Services, which cuts down infrastructure administration costs and enables organizations to focus on customizing the powerful collaboration platform to meet their business needs. Azaleos also introduced a new companion [managed file transfer](#) (MFT) service called AttachIT that reduces the bandwidth and storage burden associated with large Microsoft Exchange file attachments. AttachIT integrates with Microsoft Outlook and SharePoint to solve one of the top four email issues facing IT managers.

“SharePoint is even trickier to manage than Exchange due to the lack of availability of highly skilled SharePoint administrators,” said Karl Kurrle, CIO of Golf Savings Bank, which relies heavily on IT to provide mortgage lending services across 35 offices throughout Washington, Oregon, Idaho and Montana. “We have several dynamic applications running on SharePoint, but if the core isn’t operating properly, the application will not perform as expected. We needed someone to focus on the infrastructure. Azaleos doesn’t cost me three full time people, which is what it takes to cover three shifts and keep our business and loan processing going around the clock...but I get the same experience.”

Azaleos Hooks into New SharePoint 2010 Capabilities

To maintain 24X7 availability and peak performance for SharePoint deployments, the Azaleos SharePoint 2010 Service uses [patented](#) technology to remotely monitor thousands of data points for private cloud deployments of SharePoint 2010, as well as related storage and network infrastructure. Experts at Azaleos network operations centers in Seattle and Charlotte monitor customer sites around the clock to identify and address problems as they occur and before customers become aware of them. Azaleos also provides consulting services to expedite the deployment of SharePoint that span scalable architecture design, configuration optimization and enterprise rollout support.

The new version of Azaleos Managed SharePoint 2010 Services provides the following benefits by integrating with and leveraging key SharePoint 2010 features:

- Azaleos has extended and customized the new SharePoint Health Analyzer for deeper monitoring and faster detection of potential configuration, performance and usage problems
- Using new PowerShell support available in SharePoint 2010, Azaleos technicians can more easily automate setup, deployment and ongoing management of services accounts
- The Azaleos ViewX monitoring system provides more comprehensive visualization of SharePoint services across global server farms by combining data from the new Centralized Services and enhanced Site Collection Reporting capabilities in SharePoint in 2010

“SharePoint 2010 is a powerful business tool for collaboration and [enterprise content management](#) (ECM) that increases in value when it is customized to support businesses processes” said Scott Gode, vice president of marketing for Azaleos. “However, in order to tap the power provided by SharePoint, organizations that are serious about using SharePoint as a mission critical ECM system must invest significant IT resources to manage its multiple moving parts and keep it operating smoothly. Azaleos eliminates this administrative burden, yet allows customers to customize SharePoint and control their data -- which are key advantages over multi-tenant cloud services.”

AttachIT Shrinks Bandwidth-Storage Tax on Attachments

As IT services move to the cloud and resources are shared among millions of users, it is becoming increasingly important to control the amount of data end users can send using Microsoft Outlook. In fact, the delivery and storage of large [e-mail attachments](#) is already one of the leading problems facing IT administrators today. To address this problem, Azaleos is introducing a [MFT](#) service called AttachIT. This companion service to Azaleos Managed Exchange Services integrates with Outlook and SharePoint to reduce network bandwidth consumption and storage requirements. The initial release of AttachIT will support the delivery of Exchange attachments on internal corporate networks only.

The AttachIT service is simple to use and manage, and revolves around a small Outlook plug-in on the client, a connection to SharePoint 2010 and a storage system of choice on the backend. The [AttachIT](#) plug-in captures messages with attachments that exceed a pre-defined size threshold, and SharePoint assigns them a storage destination. AttachIT is designed for organizations that do not require a monolithic enterprise-wide MFT application, but want an affordable solution that can be deployed using Exchange, SharePoint and their existing storage systems. In beta deployments, AttachIT has delivered rapid Exchange performance improvements and significant cost savings compared to client-server MFT systems.

Availability and Pricing

The Azaleos Managed SharePoint 2010 Service and AttachIT service are available immediately from Azaleos and its business partners worldwide including IBM and Verizon Business. Managed SharePoint 2010 pricing starts at \$8 per user/month, and AttachIT pricing starts at \$4 per user/month. New Azaleos customers that subscribe to Azaleos Exchange services can also purchase both Managed SharePoint 2010 and AttachIT at a special introductory discount of up to 30%.

About Azaleos

[Azaleos](http://www.azaleos.com) Corporation provides the benefits of hosted email and collaboration services for organizations that can't or won't allow their data to reside outside the datacenter. Azaleos' 24X7 remotely managed services for Microsoft Exchange, SharePoint, Active Directory, Office Communications Server, and BlackBerry Enterprise Server keep information on-premise and under IT control, while uptime, maintenance, and support is handled by experts in its network operations centers. Hundreds of companies from Fortune 500 to mid-market enterprises rely on Azaleos and its patented ViewX and SecureX technologies to manage their collaboration infrastructures and address issues before users ever know they exist. Azaleos is a Microsoft Gold Certified partner, and one of Microsoft's top 35 NSI partners in the US. For more information visit www.azaleos.com.

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